

# Three Paths to Optimize Your VMware Estate

The VMware® market has changed. How will you mitigate risk, avoid vendor lock-in, control costs and deliver platform flexibility? IT decision-makers need to optimize their VMware roadmap and strategies going forward.

## In the post-Broadcom acquisition market, there are 3 paths to optimize your VMware estate



We help customers develop a VMware modernization strategy with a best-fit path and solutions to:

- Optimize the VMware estate
- Support hyperscaler operating models
- Deliver platform flexibility
- Support multiple cloud operating models – public, private, hybrid

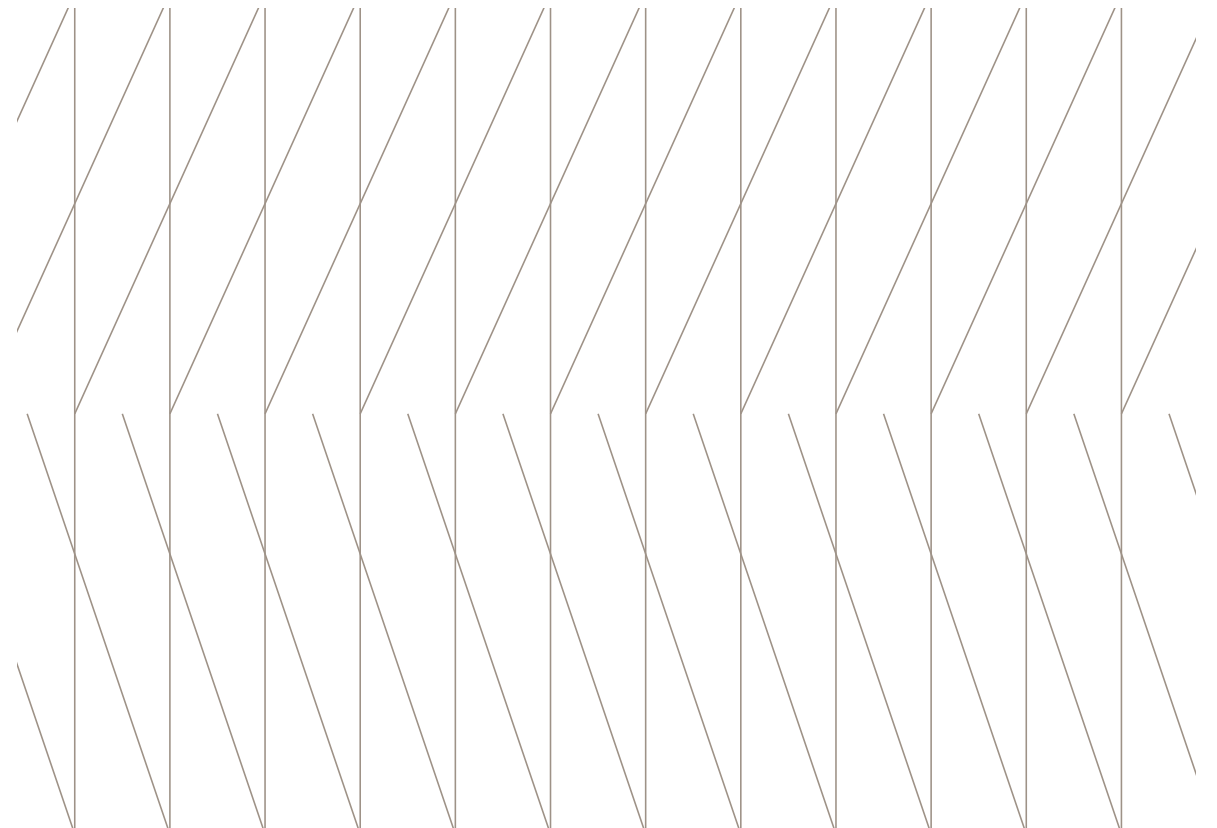
Compare and choose 1, 2 or all 3 paths to fit your workload requirements

Path 1	Path 2	Path 3
<ul style="list-style-type: none"> <li>• Stay on VMware</li> <li>• Optimize the environment or secure price protection</li> </ul>	<ul style="list-style-type: none"> <li>• Stay on-premises</li> <li>• Move some or all workloads to alternative platforms to reduce risk and/or cost</li> </ul>	<ul style="list-style-type: none"> <li>• Move workloads to public cloud-native technologies</li> <li>• Lift and shift from on-premise to cloud</li> <li>• Reduce cost and risk</li> <li>• Accelerate cloud transformation</li> </ul>
Recommended for customers with:	Recommended for customers with:	Recommended for customers with:
<ul style="list-style-type: none"> <li>• Large or complex VMware estates</li> <li>• Heavy use of VMware-specific tools such as VMware NSX or vRealize Automation (vRA)</li> <li>• Desire to adopt new VCF capabilities</li> </ul>	<ul style="list-style-type: none"> <li>• Slow public cloud adoption</li> <li>• Highly regulated environment and/or private cloud mandate</li> <li>• Willingness to adopt new technology stack</li> <li>• Significant workload footprint of a single type such as Microsoft®</li> </ul>	<ul style="list-style-type: none"> <li>• Smaller VMware footprint, lower complexity, or low reliance on NSX, vRA and vSAN</li> <li>• Favor OPEX IT investment model</li> <li>• Willingness to adopt public cloud/cloud-native technology and operating model</li> </ul>
Options:	Options:	Options:
<ul style="list-style-type: none"> <li>→ Optimize your VMware estate</li> <li>→ Maintain existing VMware footprint and/or adopt new bundle capabilities</li> <li>→ Migrate to managed VMware on public cloud such as Azure® VMware (AVM) or Google Cloud VMware Engine (GCVE)</li> </ul>	<ul style="list-style-type: none"> <li>→ Azure Stack HCI/Hyper-V</li> <li>→ Nutanix</li> <li>→ Red Hat® OpenShift® virtualization</li> </ul>	<ul style="list-style-type: none"> <li>→ Migrate to public cloud IaaS (no VMware)</li> <li>→ Modernize to PaaS                             <ul style="list-style-type: none"> <li>• Azure Red Hat OpenShift</li> <li>• Red Hat OpenShift on AWS</li> <li>• Nutanix NC2 on AWS</li> </ul> </li> <li>→ Containerize; modernize to microservices architecture</li> </ul>

### About Kyndryl

We successfully deliver complex projects for some of the world's largest enterprises across many industries.

- Kyndryl has a rich and diverse partnering history with VMware of 20+ years with joint solutions, designs, and innovations
- Kyndryl is the largest provider of managed VMware assets in the world. Kyndryl is a long-time VMware by Broadcom partner
- We manage more than 675k+ VMs and have over 3,600+ VMware certifications and accreditations



To learn more, go to Kyndryl's [VMware Cloud Services](#), call your Kyndryl representative or visit [kyndryl.com](https://kyndryl.com).