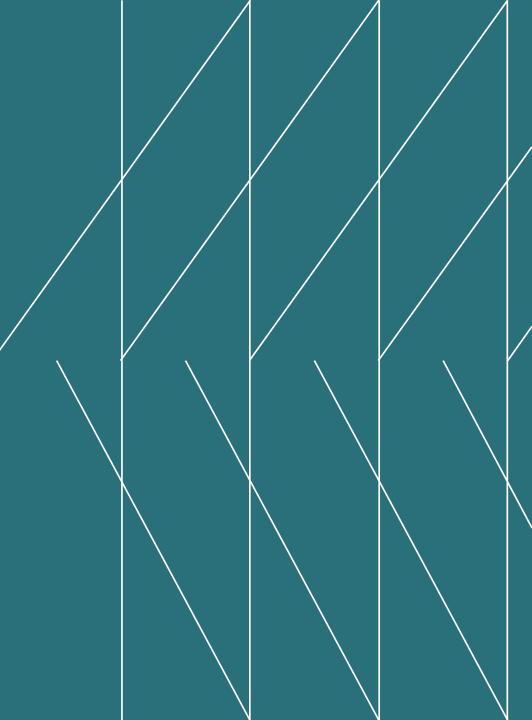
kyndryl.

Navigating the readiness paradox

The Kyndryl Readiness Report 2024 Market Scorecards

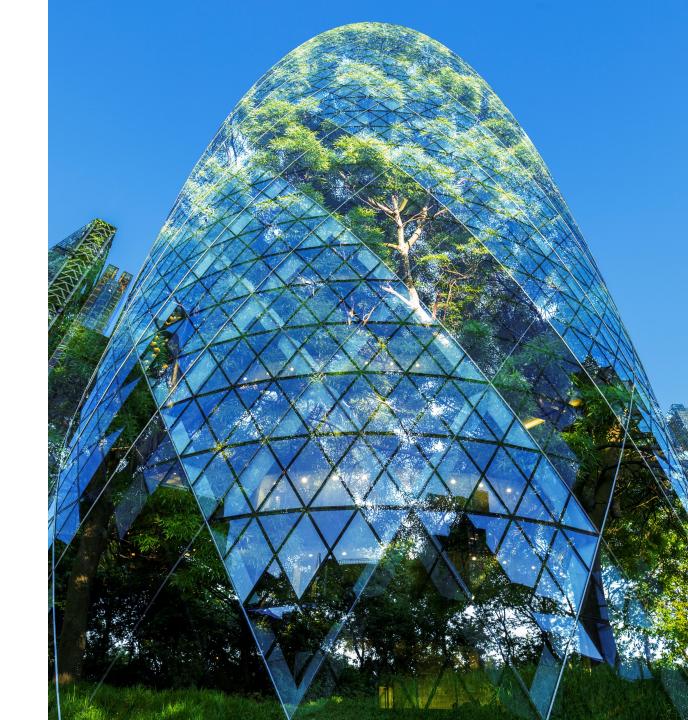


Introduction

The uncertainty driven by volatile macroeconomics and geopolitics, combined with the acceleration of new technologies, create challenging conditions for global leaders. Most of them are on a transformation tightrope, balancing the need to innovate and future-proof their companies while driving efficiencies and delivering on their core promises.

Both business and IT leaders recognize the vital role their IT estate plays in optimizing that balancing act. This is why Kyndryl surveyed executives across 18 markets to explore their perspectives on what is enabling or hindering progress. The findings of that research, combined with data and insight provided by Kyndryl experts, highlight the complexity attached to building readiness for organizations and the demand set on business leaders to dynamically factor multiple imperatives and trade-offs.

The findings show that while there is a certain degree of confidence from leaders about their ability to deliver against challenges, they also report blind spots and vulnerabilities that cannot be ignored. Business and IT leaders that recognize this paradox and reconcile it in their decision making will be in better position to for both short- and long-term success.



Methodology

The Kyndryl Readiness Report combines survey data from 3,200 senior leaders and decision-makers with insights from Kyndryl Bridge, the company's Al-powered, open integration digital business platform.

About Kyndryl Bridge

Kyndryl Bridge uses operational data, IP and embedded AI to provide observability across an enterprise's entire IT estate. To date, more than 1,200 enterprises have been onboarded onto the platform, which delivers 5.6 million AI-driven insights monthly. Kyndryl Bridge data in this report is a rolling three-month average from July to September 2024.

Kyndryl Bridge shows the status of IT estates across these dimensions

- **Best practices:** A score that shows alignment to both security and compliance requirements as well as industry best practices
- Responsive: A count of incidents automatically resolved (vs. requiring human intervention)
- Competitive: The amount of an IT estate that has aged past its expected life

3,200

Leaders and senior decision-makers

C-Suite business leaders (CEOs, CFOs), C-Suite tech leaders (CIOs, CTOs) and Senior Directors and Business Unit Leaders. Within this sample, 50% of respondents were C-Suite level executives and 50% of respondents represented companies with \$1 billion in revenue.

17	US	Brazil	Spain	India	Netherlands	Australia
1/	Japan	Mexico	France	Italy	Luxembourg	China
Markets	Canada	UK	Germany	Belgium	Middle East	
25	Banking and Financial		Insurance		Other: e.g., Technology, Retail Professional services, Automotive, Government	
	Manufacturing		Healthcare			
Industries, with a focus on a core 6	Telecommunications		Energy and Utilities			

The survey was conducted by Edelman DXI, on behalf of Kyndryl. Fieldwork was conducted via online survey and telephone interview between July 1, 2024 – August 12, 2024.



What is this document?

This deck contains market-level views of the key data points that drive the Kyndryl Readiness Report, along with the link to the full global report.

Use this as a resource to localize the readiness report to your clients. The key points you can find in these scorecards include:

- Top 5 Concerns by Market
- Risk Concern vs Risk Readiness and comparison to the global average
- Confidence IT Infrastructure is Best-in-Class
- IT Infrastructure Readiness
- End of life concern
- Modernization priority and status
- Al Investment vs ROL

Where is my market?

Slide#	Market
4	<u>France</u>
5	<u>US</u>
6	<u>Canada</u>
7	<u>Mexico</u>
8	<u>Brazil</u>
9	<u>Spain</u>
10	<u>UK</u>
11	<u>Belgium</u>
12	<u>Netherlands</u>
13	Luxembourg
14	<u>Germany</u>
15	<u>ltaly</u>
16	Middle East
17	<u>India</u>
18	<u>China</u>
19	<u>Japan</u>
20	<u>Australia</u>

FRANCE



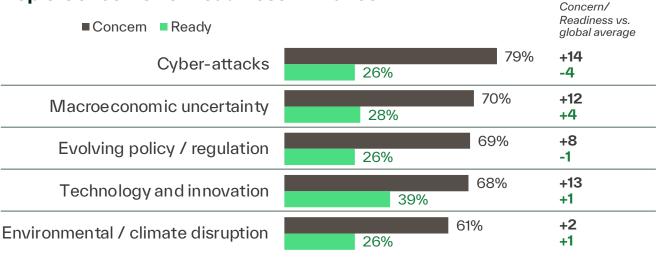
30%
of French business leaders
feel ready across external

risks (vs. 29% global average)

kyndryl.com/readiness-report

Visit Kyndryl for more insights. Country sample: 200 business and technology leaders, 50% C-suite. The Kyndryl Readiness Report — a global survey of business and technology leaders combined with exclusive data from Kyndryl Bridge, the company's Aldriven digital business platform — sheds light on how business leaders turn to their IT and talent to address business challenges and gain a competitive edge.





93%

are confident their IT infrastructure is **best-in-class** (vs. 90% global average)

HOWEVER, ONLY

38%

report their **IT infrastructure is ready** to manage future risks (vs. 39% global average)

AND

60%

are **concerned** their IT tools or processes are **outdated or close to end-of-life** (vs. 52% global average)

93%

of French business leaders say tech modernization is a high priority (vs. 94% global average)

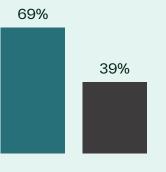
YET, ONLY

20%

report their business is **leading in tech modernization** (vs. 29% global average)

Al Investment vs. ROI

French businesses are less likely (-7 points) to be investing in traditional AI and machine learning vs. the global average. Businesses say data privacy, security and uncertainty of ROI are hindering their AI adoption efforts.



UNITED STATES



29%

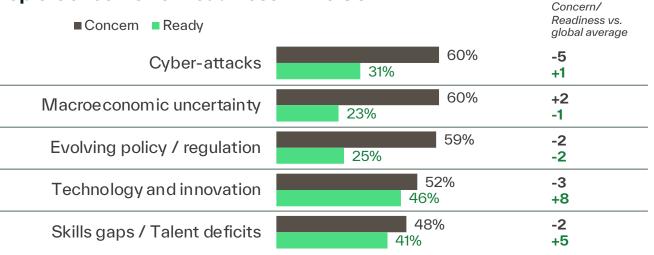
of US business leaders **feel ready** across external risks (parity vs. 29% global average)



kyndryl.com/readiness-report

Visit Kyndryl for more insights. Country sample: 300 business and technology leaders, 50% C-suite. The Kyndryl Readiness Report — a global survey of business and technology leaders combined with exclusive data from Kyndryl Bridge, the company's Aldriven digital business platform — sheds light on how business leaders turn to their IT and talent to address business challenges and gain a competitive edge.





94%

are confident their IT infrastructure is **best-in-class** (vs. 90% global average)

HOWEVER, ONLY

44%

report their **IT infrastructure is ready** to manage future risks (vs. 39% global average)

AND

42%

are **concerned** their IT tools or processes are **outdated or close to end-of-life** (vs. 52% global average)

94%

of US business leaders say **tech modernization is a high priority** (vs. 94% global average)

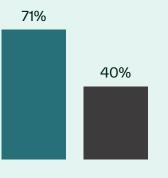
YET, ONLY

31%

report their business is **leading in tech modernization** (vs. 29% global average)

Al Investment vs. ROI

US businesses are less likely (-5 points) to be investing in traditional AI and machine learning vs. the global average. Businesses say uncertainty of ROI data privacy and regulatory challenges are hindering their AI adoption efforts.



CANADA



27%

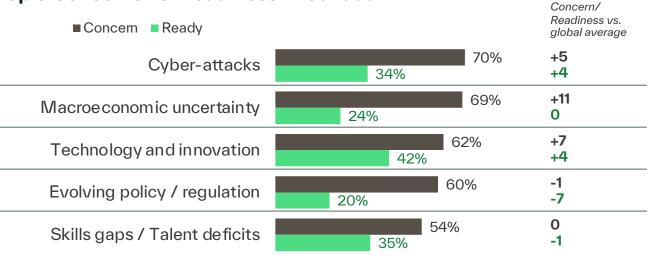
of Canadian business leaders **feel ready** across external risks (parity vs. 29% global average)



kyndryl.com/readiness-report

Visit Kyndryl for more insights. Country sample: 200 business and technology leaders, 50% C-suite. The Kyndryl Readiness Report — a global survey of business and technology leaders combined with exclusive data from Kyndryl Bridge, the company's Aldriven digital business platform — sheds light on how business leaders turn to their IT and talent to address business challenges and gain a competitive edge.





89%

are confident their IT infrastructure is **best-in-class** (vs. 90% global average)

HOWEVER, ONLY

34%

report their **IT infrastructure is ready** to manage future risks (vs. 39% global average)

AND

48%

are **concerned** their IT tools or processes are **outdated or close to end-of-life** (vs. 52% global average)

93%

of Canadian business leaders say tech modernization is a high priority (vs. 94% global average)

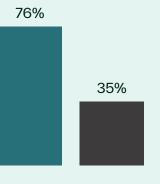
YET, ONLY

30%

report their business is **leading in tech modernization** (vs. 29% global average)

Al Investment vs. ROI

Canadian businesses match the global average for **investing in traditional AI** and machine learning vs. the global average. Businesses say data privacy, uncertainty of ROI and the lack of skilled personnel are hindering their AI adoption efforts.



MEXICO

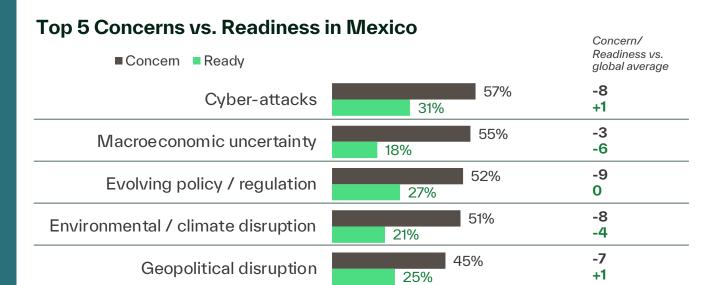


270/o
of Mexico business
leaders feel ready across
external risks (vs. 29%
global average)



kyndryl.com/readiness-report

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90%

are confident their IT infrastructure is **best-in-class** (vs. 90% global average)

HOWEVER, ONLY

39%

report their **IT infrastructure is ready** to manage future risks (vs. 39% global average)

AND

52%

are **concerned** their IT tools or processes are **outdated or close to end-of-life** (vs. 52% global average)

94%

of Mexico business leaders say tech modernization is a high priority (vs. 94% global average)

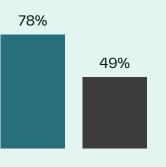
YET, ONLY

23%

report their business is **leading in tech modernization** (vs. 29% global average)

Al Investment vs. ROI

Mexican businesses are more likely (+2 points) to invest in traditional AI and machine learning vs. the global average. Businesses say data privacy, uncertainty of ROI and limited understanding for applying AI are hindering their AI adoption efforts.



BRAZIL

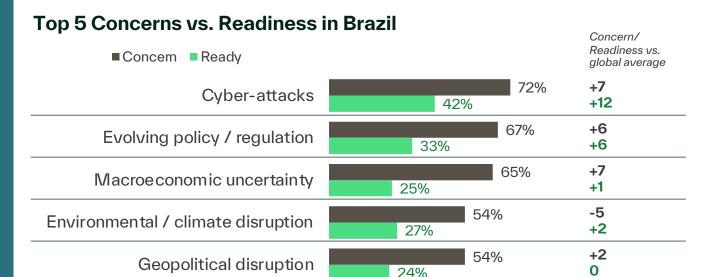


35% of Brazilian business leaders feel ready across external risks (vs. 29% global average)



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95%

are confident their IT infrastructure is **best-in-class** (vs. 90% global average)

HOWEVER, ONLY

49%

report their **IT infrastructure is ready** to manage future risks (vs. 39% global average)

AND

34%

are **concerned** their IT tools or processes are **outdated or close to end-of-life** (vs. 52% global average)

100%

of Brazilian business leaders say tech modernization is a high priority (vs. 94% global average)

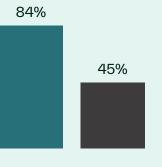
YET, ONLY

35%

report their business is **leading in tech modernization** (vs. 29% global average)

Al Investment vs. ROI

Brazilian businesses are more likely (+8 points) to invest in traditional AI and machine learning vs. the global average. Businesses say data privacy, regulatory challenges and uncertainty of ROI are hindering their AI adoption efforts.



SPAIN

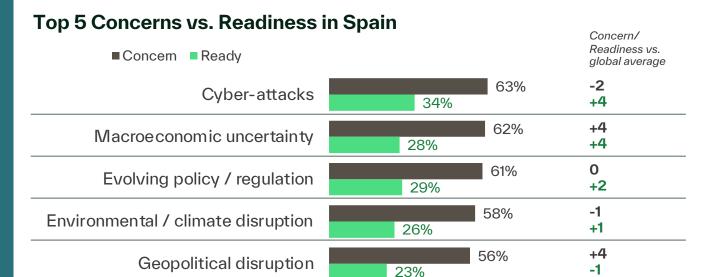


of Spanish business leaders **feel ready** across external risks (vs. 29% global average)



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89%

are confident their IT infrastructure is **best-in-class** (vs. 90% global average)

HOWEVER, ONLY

41%

report their **IT infrastructure is ready** to manage future risks (vs. 39% global average)

AND

66%

are **concerned** their IT tools or processes are **outdated or close to end-of-life** (vs. 52% global average)

91%

of Spanish business leaders say **tech modernization is a high priority** (vs. 94% global average)

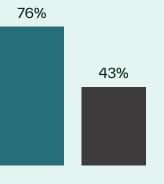
YET, ONLY

25%

report their business is **leading in tech modernization** (vs. 29% global average)

Al Investment vs. ROI

Spanish businesses are on par with the global average for investing in traditional AI and machine learning vs. the global average. Businesses say data privacy, AI integration and regulatory challenges are hindering their AI adoption efforts.



UNITED KINGDOM

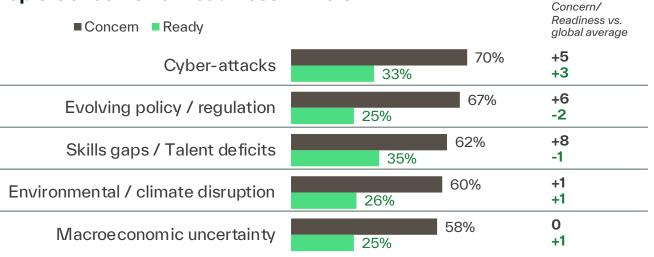


30%
of UK business leaders
feel ready across external
risks (vs. 29% global average)

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92%

are confident their IT infrastructure is **best-in-class** (vs. 90% global average)

HOWEVER, ONLY

35%

report their **IT** infrastructure is ready to manage future risks (vs. 39% global average)

AND

53%

are **concerned** their IT tools or processes are **outdated or close to end-of-life** (vs. 52% global average)

94%

of UK business leaders say **tech modernization is a high priority** (vs. 94% global average)

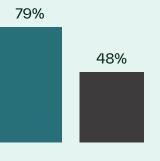
YET, ONLY

34%

report their business is **leading in tech modernization** (vs. 29% global average)

Al Investment vs. ROI

UK businesses are more likely (+3 points) to invest in traditional AI and machine learning vs. the global average. Businesses say data privacy, regulatory challenges and AI integration are hindering their AI adoption efforts.



BELGIUM

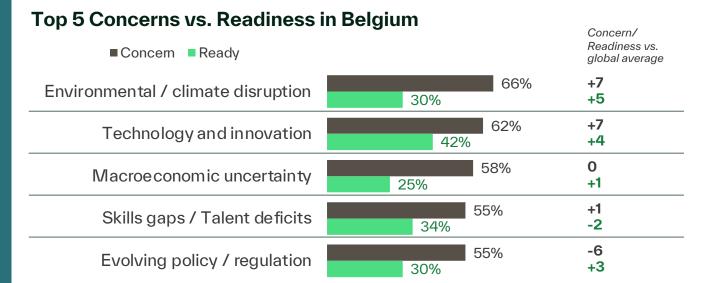


28%
of Belgian business
leaders feel ready across
external risks (vs. 29%
global average)



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Visit Kyndryl for more insights. Country sample: 53 business and technology leaders, 50% C-suite. The Kyndryl Readiness Report — a global survey of business and technology leaders combined with exclusive data from Kyndryl Bridge, the company's Aldriven digital business platform — sheds light on how business leaders turn to their IT and talent to address business challenges and gain a competitive edge.



91%

are confident their IT infrastructure is **best-in-class** (vs. 90% global average)

HOWEVER, ONLY

40%

report their **IT infrastructure is ready** to manage future risks (vs. 39% global average)

AND

47%

are **concerned** their IT tools or processes are **outdated or close to end-of-life** (vs. 52% global average)

98%

of Belgian business leaders say tech modernization is a high priority (vs. 94% global average)

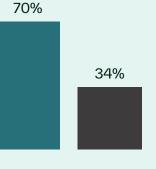
YET, ONLY

32%

report their business is **leading in tech modernization** (vs. 29% global average)

Al Investment vs. ROI

Belgian businesses are less likely (-6 points) to be investing in traditional AI and machine learning vs. the global average. Businesses say data privacy, uncertainty of ROI and regulatory challenges are hindering their AI adoption efforts.



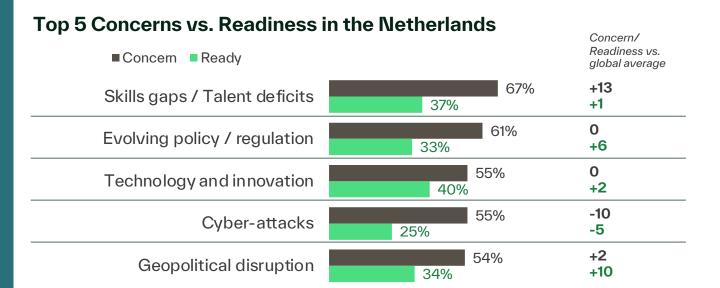
NETHERLANDS



of Dutch business leaders feel ready across external risks (vs. 29% global average)

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Visit Kyndryl for more insights. Country sample: 67 business and technology leaders, 50% C-suite. The Kyndryl Readiness Report — a global survey of business and technology leaders combined with exclusive data from Kyndryl Bridge, the company's Aldriven digital business platform — sheds light on how business leaders turn to their IT and talent to address business challenges and gain a competitive edge.



91%

are confident their IT infrastructure is **best-in-class** (vs. 90% global average)

HOWEVER, ONLY

36%

report their **IT infrastructure is ready** to manage future risks (vs. 39% global average)

AND

54%

are **concerned** their IT tools or processes are **outdated or close to end-of-life** (vs. 52% global average)

94%

of Dutch business leaders say tech modernization is a high priority (vs. 94% global average)

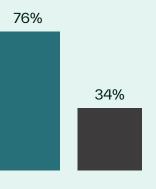
YET, ONLY

34%

report their business is **leading in tech modernization** (vs. 29% global average)

Al Investment vs. ROI

Dutch businesses are on par (+0 points) with investments for traditional AI and machine learning vs. the global average. Businesses say uncertainty of ROI, data privacy and lack of skilled personnel are hindering their AI adoption efforts.



LUXEMBOURG

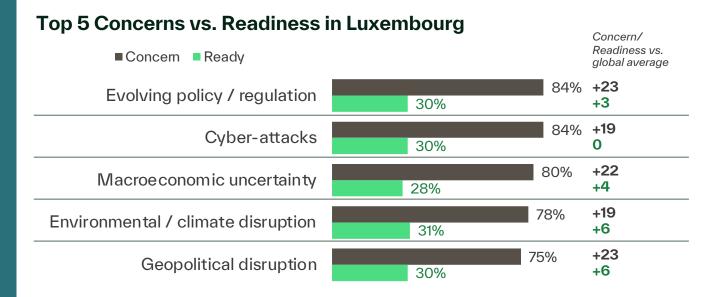


33% of Luxembourgian business leaders feel ready across external risks (vs. 29% global average)



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Visit Kyndryl for more insights. Country sample: 80 business and technology leaders, 50% C-suite. The Kyndryl Readiness Report — a global survey of business and technology leaders combined with exclusive data from Kyndryl Bridge, the company's Aldriven digital business platform — sheds light on how business leaders turn to their IT and talent to address business challenges and gain a competitive edge.



91%

are confident their IT infrastructure is **best-in-class** (vs. 90% global average)

HOWEVER, ONLY

38%

report their **IT infrastructure is ready** to manage future risks (vs. 39% global average)

AND

80%

are **concerned** their IT tools or processes are **outdated or close to end-of-life** (vs. 52% global average)

99%

of Luxembourgian business leaders say **tech modernization is a high priority** (vs. 94% global average)

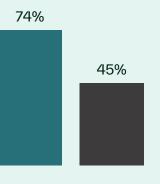
YET, ONLY

40%

report their business is **leading in tech modernization** (vs. 29% global average)

Al Investment vs. ROI

Luxembourgian businesses are in line (-2 points) with investments for traditional AI and machine learning vs. the global average. Businesses say data privacy, uncertainty of ROI and regulatory challenges are hindering their AI adoption efforts.



GERMANY



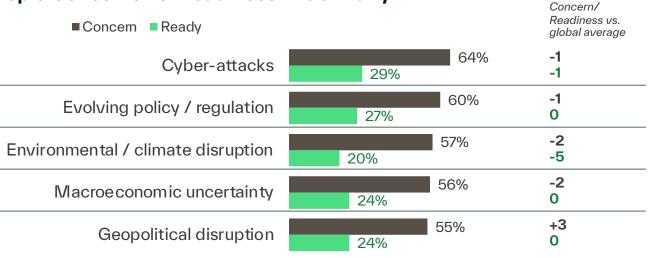
270/o
of German business
leaders feel ready across
external risks (vs. 29%
global average)



kyndryl.com/readiness-report

Visit Kyndryl for more insights. Country sample: 200 business and technology leaders, 50% C-suite. The Kyndryl Readiness Report — a global survey of business and technology leaders combined with exclusive data from Kyndryl Bridge, the company's Aldriven digital business platform — sheds light on how business leaders turn to their IT and talent to address business challenges and gain a competitive edge.





89%

are confident their IT infrastructure is **best-in-class** (vs. 90% global average)

HOWEVER, ONLY

34%

report their **IT infrastructure is ready** to manage future risks (vs. 39% global average)

AND

59%

are **concerned** their IT tools or processes are **outdated or close to end-of-life** (vs. 52% global average)

91%

of German business leaders say tech modernization is a high priority (vs. 94% global average)

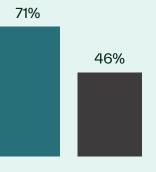
YET, ONLY

23%

report their business is **leading in tech modernization** (vs. 29% global average)

Al Investment vs. ROI

German businesses are less likely (-5 points) to be investing in traditional AI and machine learning vs. the global average. Businesses say uncertainty of ROI and cost constraints are hindering their AI adoption efforts.



ITALY



23%

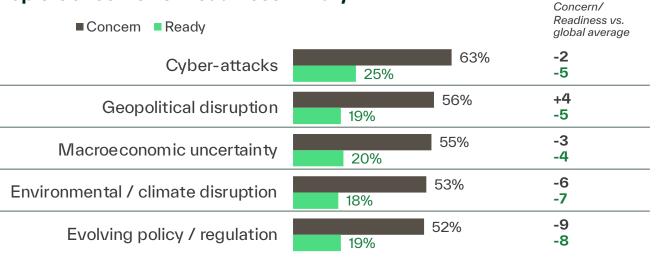
of Italian business leaders feel ready across external risks (vs. 29% global average)



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86%

are confident their IT infrastructure is **best-in-class** (vs. 90% global average)

HOWEVER, ONLY

33%

report their **IT infrastructure is ready** to manage future risks (vs. 39% global average)

AND

51%

are **concerned** their IT tools or processes are **outdated or close to end-of-life** (vs. 52% global average)

94%

of Italian business leaders say tech modernization is a high priority (vs. 94% global average)

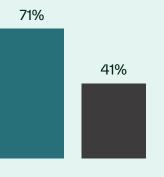
YET, ONLY

28%

report their business is **leading in tech modernization** (vs. 29% global average)

Al Investment vs. ROI

Italian businesses are less likely (-5 points) to be investing in traditional AI and machine learning vs. the global average. Businesses say data privacy, uncertainty of ROI and integration difficulties are hindering their AI adoption efforts.



MIDDLE EAST (UAE AND SAUDI ARABIA)

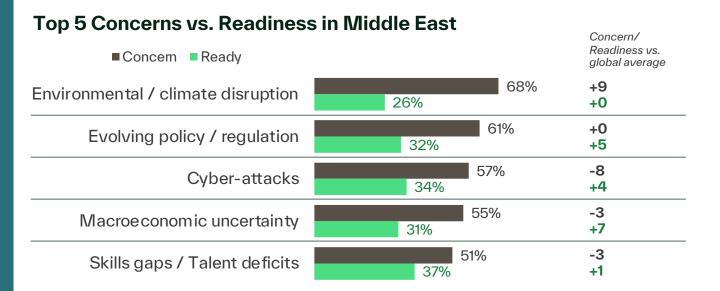
32% of MEA business leaders feel ready across external

risks (vs. 29% global average)



kyndryl.com/readiness-report

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92%

are confident their IT infrastructure is **best-in-class** (vs. 90% global average)

HOWEVER, ONLY

43%

report their **IT infrastructure is ready** to manage future risks (vs. 39% global average)

AND

59%

are **concerned** their IT tools or processes are **outdated** or **close to end-of-life** (vs. 52% global average)

93%

of MEA business leaders say tech modernization is a high priority (vs. 94% global average)

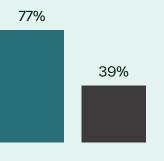
YET, ONLY

33%

report their business is **leading in tech modernization** (vs. 29% global average)

Al Investment vs. ROI

MEA businesses are in line (+1 points) with investments for traditional AI and machine learning vs. the global average. Businesses say insufficient data and regulatory challenges are hindering their AI adoption efforts.



INDIA

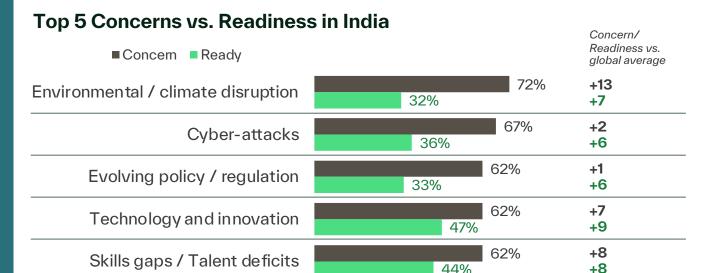


35% of Indian business leaders feel ready across external risks (vs. 29% global average)



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88%

are confident their IT infrastructure is **best-in-class** (vs. 90% global average)

HOWEVER, ONLY

44%

report their **IT infrastructure is ready** to manage future risks (vs. 39% global average)

AND

52%

are **concerned** their IT tools or processes are **outdated or close to end-of-life** (vs. 52% global average)

96%

of Indian business leaders say tech modernization is a high priority (vs. 94% global average)

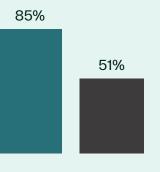
YET, ONLY

37%

report their business is **leading in tech modernization** (vs. 29% global average)

Al Investment vs. ROI

Indian businesses are more likely (+9 points) to be investing in traditional AI and machine learning vs. the global average. Businesses say cost constraints, insufficient data and limited AI understanding are hindering their AI adoption efforts.



CHINA



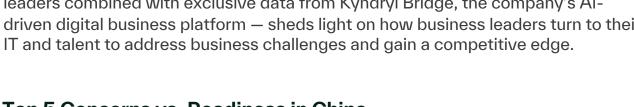
28% of Chinese business leaders **feel ready** across external risks (vs. 29% global average)

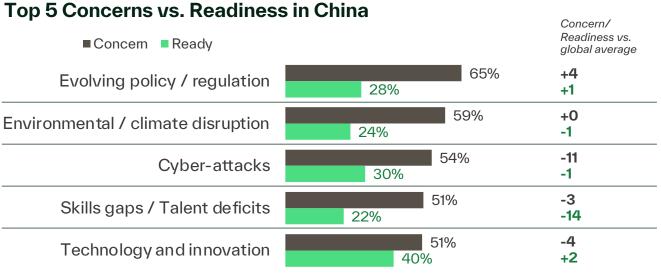


kyndryl.com/readiness-report

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The Kyndryl Readiness Report – a global survey of business and technology leaders combined with exclusive data from Kyndryl Bridge, the company's Aldriven digital business platform - sheds light on how business leaders turn to their







are confident their IT infrastructure is best-in-class (vs. 90% global average)

HOWEVER, ONLY

report their IT infrastructure is ready to manage future risks (vs. 39% global average)

AND

are **concerned** their IT tools or processes are outdated or close to end-of-life (vs. 52% global average)

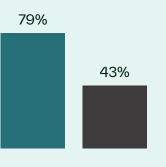
of Chinese business leaders say tech modernization is a high priority (vs. 94% global average)

YET, ONLY

report their business is leading in tech modernization (vs. 29% global average)

Al Investment vs. ROI

Chinese businesses are slightly more likely (+3 points) to be investing in traditional AI and machine learning vs. the global average. Businesses uncertainty of ROI, data privacy and integration difficulties are hindering their Al adoption efforts.



JAPAN



21% of Japanese business leaders feel ready across external risks (vs. 29% global average)

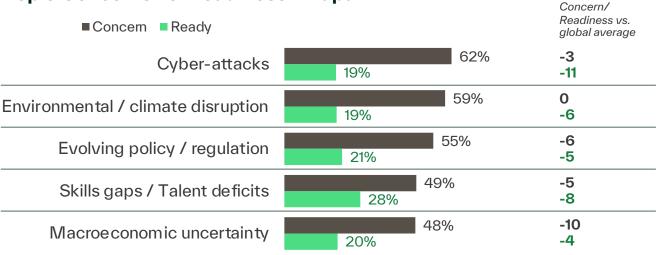


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91%

of Japanese business leaders say tech modernization is a high priority (vs. 94% global average)

YET, ONLY

25%

report their business is leading in tech modernization (vs. 29% global average)

Al Investment vs. ROI

Japanese businesses are in line (-1 points) with investments for traditional Al and machine learning vs. the global average. Businesses say data privacy and uncertainty of ROI are hindering their Al adoption efforts.



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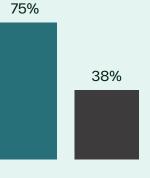
HOWEVER, ONLY

report their IT infrastructure is ready to manage future risks (vs. 39% global average)

AND

51%

are **concerned** their IT tools or processes are outdated or close to end-of-life (vs. 52% global average)



AUSTRALIA



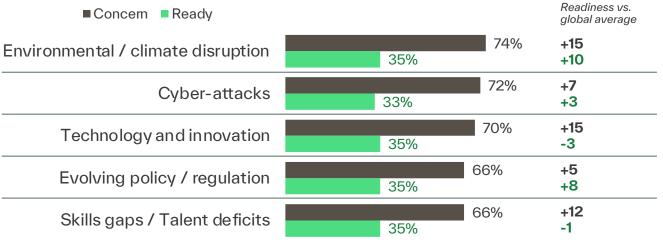
32%
of Australian business
leaders feel ready across
external risks (vs. 29%
global average)



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87%

are confident their IT infrastructure is **best-in-class** (vs. 90% global average)

HOWEVER, ONLY

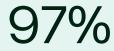
38%

report their **IT infrastructure is ready** to manage future risks (vs. 39% global average)

AND

63%

are **concerned** their IT tools or processes are **outdated** or **close to end-of-life** (vs. 52% global average)



of Australian business leaders say tech modernization is a high priority (vs. 94% global average)

YET, ONLY

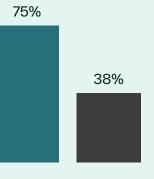
32%

report their business is **leading in tech modernization** (vs. 29% global average)

Al Investment vs. ROI

Concern/

Australian businesses are in line (-1 points) with investments for traditional Al and machine learning vs. the global average. Businesses say cost constraints and uncertainty of ROI are hindering their Al adoption efforts.



AUSTRALIA



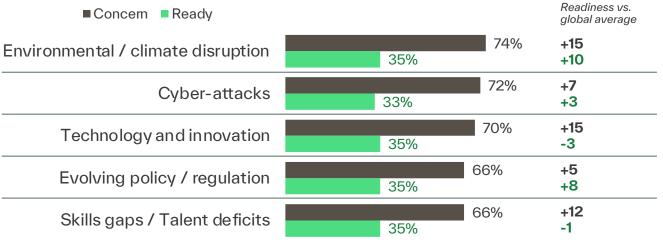
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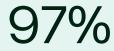
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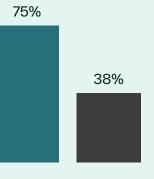
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