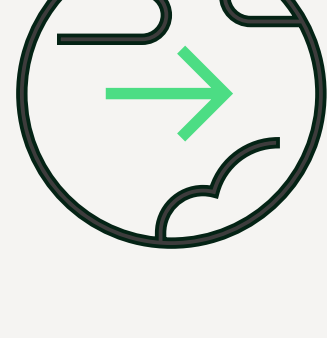


Kyndryl Services: Dell APEX Cloud Platform for Microsoft Azure

Modernize your mission-critical workloads and gain cloud benefits across your hybrid IT environment with Kyndryl consult, design, build and management services.



Organizations are switching to hybrid cloud models

84%

of IT executives are planning to migrate more workloads to the cloud in the next 24 months.¹

62%

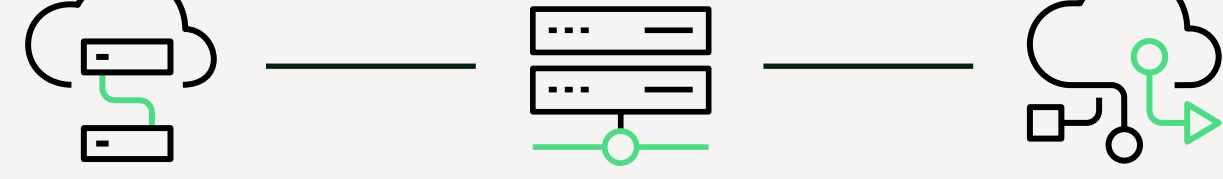
of IT executives cited more flexibility and scalability as reasons to migrate workloads to the cloud.¹

46%

of organizations plan to invest in technologies that deliver cloud-like experiences for their on-premises datacenters.²

75%

of enterprises are predicted to favor tech partners who can provide consistent application deployment experiences across cloud, edge and other dedicated environments by 2025.²



IT organization challenges



Legacy hardware with latency, performance, data connectivity and high-availability issues



Ballooning virtualization and virtual desktop infrastructure licensing costs



Limited operational insights, decision-making and innovation from locked data silos



Strict data privacy regulations that force workloads to return on-premises



Rising costs of legacy system maintenance, downtime and updates



Difficulties in managing a multicloud environment

Kyndryl delivers integrated services for Dell APEX Cloud Platform for Microsoft Azure Stack HCI

The **Dell APEX Cloud Platform for Microsoft Azure** is a next-generation infrastructure that delivers consistent operations and more control over workload placement by extending customers' **Microsoft Azure Stack HCI** ecosystem on-premises.

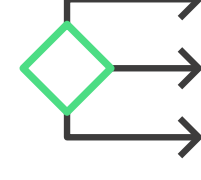
How Kyndryl and Dell bring value to customers



Get granular control of infrastructure and data for improved security and performance



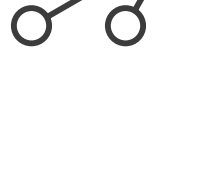
Pay only for the resources you need by transforming legacy infrastructure



Meet business-critical needs by deploying or modernizing remote and edge environments



Deliver centralized management and increased automation



Reduce operational and administrative tasks, empowering teams to focus on high-value activities

55%

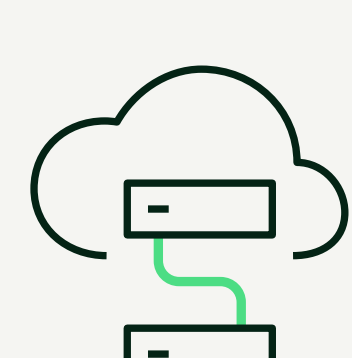
According to Gartner, by 2025, **55%** of IT will adopt data ecosystems, consolidating the vendor landscape by **40%**, thereby reducing costs.³

* Consolidate your technology stack for added benefits, including:

- Improved communication
- Reduced costs and complexity
- Easier lifecycle management
- Improved data movement and security

Hybrid cloud services that streamline complex workloads

With Dell APEX Cloud Platform for Microsoft Azure, Kyndryl can deliver a **fully managed private cloud** with consult, design, build and management services.



1 Increased support for critical applications

2 Rapid, flexible deployment of IT resources

3 Reduced operational complexity

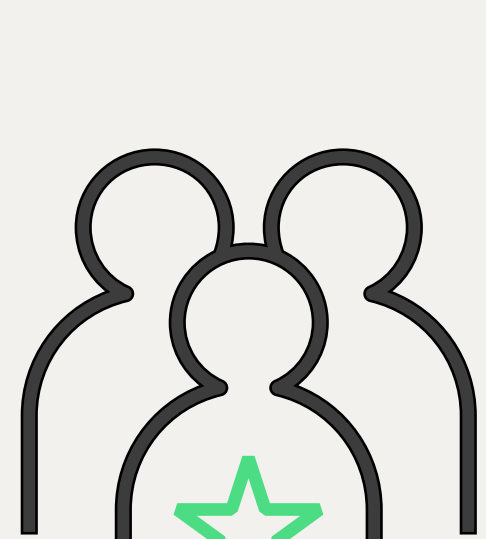
A hybrid cloud environment with Kyndryl and Dell can provide:

4 Low-latency connectivity

5 Increased granular control of infrastructure and data

“Dell APEX Cloud Platform for Microsoft Azure was collaboratively engineered with Microsoft to optimize Azure hybrid cloud, providing customers with centralized control of management and governance, choice of workload location—on-premises, edge deployments or Azure public cloud—and consistent operational and developer experiences regardless of location. With Dell APEX Cloud Platform for Microsoft Azure, Kyndryl will fully manage Azure Stack HCI environments with integrated cloud services, best-of-breed hardware and software automation, enabling customers to realize the full business potential of this on-premises platform with Azure Arc.”

- Neetu Kaul, Chief Technology Strategist, Dell Technologies



Kyndryl and Dell: helping customers

See how Kyndryl, Dell and Microsoft joined forces to deliver a multicloud solution based on Azure Stack HCI powered by Dell servers to leading financial services group and major investor Legal & General.

[Learn more →](#)

Why Kyndryl?

01

Flexible

Kyndryl Private Cloud services allow you to rapidly scale up or down as needed, wherever you need it.

02

Connected

Our vast ecosystem of partners allows us to customize services to meet your specific needs.

03

Experienced

With a heritage of more than three decades as a global leader in IT outsourcing and approximately 80,000 skilled professionals, Kyndryl can modernize your datacenter operations to align with cloud capabilities, optimize support for hybrid cloud requirements and support key industry growth areas.

You have been waiting for the right time to continue on your journey to cloud. With **Kyndryl**, the time is now.

Get a 30-minute, no-cost strategy session with a Kyndryl expert

[Schedule now →](#)